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## Board Meeting Minutes February 25, 2020

**Board Members in Attendance:** Bryan Hickman, Mike Mandina, Victoria Van Voorhis, Evan Gallina, David Carr, and Dr. Fred Johnson

Vertus Staff in Attendance: Julie Locey, Jason Trzeciak, and Jennifer LeFrois

Bryan Hickman called the meeting to order at 4:03 pm.

Upon a motion by Victoria Van Voorhis, seconded by Evan Gallina, the Board unanimously approved the minutes for the January Board Meeting.

Julie Locey briefly presented the Month at a Glance report, highlighting the student's trip to the M.K. Gandhi Institute. Jason Trzeciak also brought up the recent uptick in transfer students, which has resulted in a current enrollment of 292 students, as well as upcoming recruitment efforts focused on highlighting how Vertus can step in as an alternative to the RCSD schools.

Jason Trzeciak presented the Board Statistics report, the Actual vs. Budget report, and the Cash Flow report, all of which demonstrate and improving enrollment, attendance, financial situation, and cash flow. Tight management to the budget and careful control of cash continues to trend in the right direction to serve the goal of ending fiscal year 2020 in the black.

Julie Locey presented the results of the January Regents Exam results, which show significant improvement in nearly every exam and an almost 15% increase in overall scores over last year's administration. The Board went on to discuss the relationship between the Preceptor assignment and the Regents pass rate; students are assigned to a Preceptor based on multiple criteria which makes a direct Regents exam score to Preceptor performance correlation a challenging data point to assess, though is part of our overall analysis.

Vertus guidance counselor, Jennifer LeFrois presented an overview of the counseling department efforts, primarily around post-secondary readiness whether that's college, the military, or a career. She went over the multitude of programs and partnerships Vertus is involved in, and highlighted the upcoming job/military/college fair that will be part of this month's family conference night.

Bryan Hickman moved to adjourn, seconded by Evan Gallina at 5:25pm.

Next Meeting – Scheduled for March 17, 2020 at 21 Humboldt St., Rochester